



**Lawrence Memorial  
Hospital of Medford**

A MEMBER OF HALLMARK HEALTH

**Lawrence Memorial Medical Services**

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To Whom It May Concern:

It is with great pleasure that I write this letter on behalf of Tony Velardo of New England TeleData. I have known Tony for better than fifteen (15) years, on a business level, when Tony installed our phone systems at 101 Main Street in Medford, MA.

As Director of Physician Practices for Hallmark Health, I speak very highly for both the product purchased from Tony (Toshiba Phone systems) and the customer service extended by Tony.

Tony has installed phone systems not only in our facilities at 101 Main Street in Medford, but in other physician offices throughout Malden and Melrose. The quality of his product is remarkable. The customer service far exceeds that offered by other vendors for comparable product. As rare as it happens, when Tony is called to service our system, he is always available to trouble shoot the problem either in person or over the phone.

I will continue to recommend Tony Velardo of New England TeleData wherever or whenever the need arises.

Sincerely,



Sam Tarabelsi  
Director of Operations  
Hallmark Health Systems